

MOTIVATION MATRIX

HELLO CITIZEN

Motivation stems from a combination of four different factors: Perspective, Reward, Probability, and Driver. Once you understand the approach to each of these you can gain a deeper understanding of your own motivation as well as the motivation of others. Let's explore!

SUBJECT		CONTEXT		CONCLUSION
WHO		RULES		
AUTONOMY		PURPOSE		

		MOTIVATED FOR				
		EXTRINSIC	INTRINSIC			
ATTRACT		SATISFACTION + RECOGNITION	SATISFACTION + FULFILLMENT	MOTIVATED BY	INTRINSIC	
	AVOID					
HIGH		COMPULSION + RECOGNITION	COMPULSION + FULFILLMENT		EMOTIONAL	EXTRINSIC
	LOW					
		REWARD	PERSPECTIVE	MENTAL		SPIRITUAL
		PROBABILITY	DRIVER			
					MENTAL	SPIRITUAL